

# West Horsley Dairy

## Product Catalogue



*Every day goodness...*

*...direct to your door*

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## The West Horsley Dairy Story



1992 was a remarkable year: John Major signed the Maastricht Treaty; Bill Clinton won his first race for the White House & Betty Boothroyd became the first woman to be elected as Speaker in the House of Commons. But the year was even more remarkable for two young entrepreneurs in the village of West Horsley who shared a dream of starting a business.

Twenty years later; that small fledgling business which initially boasted a few dozen retail customers; a single dilapidated vehicle & mountains of ambition has become one of the most respected dairy distributors in the region employing over 100 local people. Many of those initial employees are still with the Company to this day, and the next generation of family are now actively involved in the business.

As the number of retail customers declined throughout the 1990's; the Company's focus turned to the Foodservice market which now constitutes the core customer base. What originally started as a retail dairy supplier has since diversified both geographically & by product into one of the dominant foodservice distributors in the Home Counties.

After rapidly outgrowing the family home, the business relocated to new premises in Brooklands; via Cobham and latterly into their purpose built facility in Woking, Surrey. In 2009 there was further expansion when a second depot in Hampshire was opened, extending the distribution area down to the South coast.

Our Company mission statement, **Delivering Excellence** has been our business ideal for the past twenty years and we will never lose sight of this fundamental reason behind our success.

As we now look forward to our next twenty years; our focus will continue to be on sourcing products locally; reducing our food-miles and embracing new technologies to reduce our impact on the environment. We will continue to develop strong trading partnerships with customers & suppliers alike to ensure we remain the region's premier, independent food service distributor.

*delivering excellence*

# Vital Information

- ✓ A Family owned business distributing quality chilled & ambient products.
- ✓ Next day delivery service, Monday to Saturday.
- ✓ Temperature controlled vehicles & fully trained professional drivers.
- ✓ A friendly telesales team to process your order up to 11.00pm including weekends.
- ✓ “Live Stock on Screen” system to ensure your order is confirmed at the time of the call.
- ✓ An efficient & reliable service to deliver what we promise.
- ✓ Full chill-chain & due diligence accreditation.
- ✓ A Company that believes your business is as important to us as it is to you.



[redtractor.org.uk](http://redtractor.org.uk)



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Tel: 01483 725 000 Fax: 01483 747 600 [www.westhorsleydairy.co.uk](http://www.westhorsleydairy.co.uk)

## Red Tractor

We are delighted to have gained our accreditation to provide food from Red Tractor assured Farms.

### Why Red Tractor?

We all want quality food that's affordable and safe to eat. The Red Tractor is an independent mark of quality that guarantees the food we buy comes from farms and food companies that meet high standards of food safety and hygiene, animal welfare and environmental protection.

- ✓ Red Tractor provides an independent guarantee of origin from farms to pack
- ✓ Every Union Flag in the Red Tractor logo guarantees the product has been produced in the UK.



## Locally Sourced Products

Our distribution area and locally sourced products  
from the South of England

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*next day delivery*



## Milk

West Horsley customers are currently purchasing over 1 million litres of milk every month from our depots in the Home Counties. Our comprehensive range of milk products is second to none in the industry & caters for every foodservice requirement. Our partner dairies are located in West London; Hampshire & Bedfordshire which ensures local provenance and reduced food-miles.

All our polybottles are fully recyclable & are fitted with resealable; leak-proof caps.

- ✓ Standard milk is available across the range from 200ml to 3 gallon pergalls
- ✓ Homogenised milk; developed for the coffee trade, available in 2 litres.
- ✓ 1% milk; the market newcomer with less fat & all the taste of semi skimmed.
- ✓ Organic milk stocked across the range including 3 gallon pergalls
- ✓ UHT long-life milk; ideal for emergencies as it does not require refrigeration.
- ✓ Milk portions; UHT or fresh – semi skimmed, skimmed & whole
- ✓ Other milk variants including buttermilk, rice milk, goats milk & soya

## Cream



In addition to the standard Double; Single & Whipping Creams; we also stock a wide variety of related cream products including:

- ✓ UHT Cream, single & whipping
- ✓ Clotted Cream & portions on request
- ✓ Sour Cream
- ✓ Crème Fraiche
- ✓ Fromage Frais
- ✓ Aerosol
- ✓ Full & Half cream portions



## Butter

We stock a comprehensive range of butter and spreads to cater for every requirement. Our range includes;

- ✓ Packet Butter and Margarine 250g blocks
- ✓ Butter Portions, Butter Dishes and Margarine Dishes
- ✓ French Roll Butter 250g
- ✓ Soft Margarine and Sunflower Margarine tubs 2kg
- ✓ Just Like Butter 2kg

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# Cheese

We have developed our cheese range to cover both day to day requirements such as block cheddar, brie and goats logs, but with a growing emphasis on those special occasions when only the finest cheeses will do.

With the continuing resurgence of British cheese making in recent years, we have developed relationships with a number of small cheese makers in the South of England to offer a splendid selection of high quality, locally produced cheeses. So if you want a blue cheese from the New Forest, an Emmental style cheese from Sussex or a goat's cheese from Wiltshire, we can satisfy your needs. We are continually developing our cheese range and are happy to source new specialist cheeses our customers may request.

Below we have outlined some simple tips for creating an excellent cheeseboard

When preparing a cheese board, plan on serving from three to five cheeses (any more than that will overwhelm the palate). You want to tempt the taste buds with cheeses of distinctly different styles, tastes, and textures.

For a more creative twist, build your cheese board around a theme. You might offer cheeses from different milks (cow, sheep, and goat) or cheeses from a particular region or country.

Differently shaped and coloured cheeses will help to make the cheeseboard visually interesting.

For a simple, but interesting cheese board, start with these three selections: one soft cheese (e.g. White Velvet, Tunworth), one firm cheese (traditional Farmhouse Cheddar, Lyburn Gold) and one blue vein cheese (Oxford Blue, New Forest Blue). To expand your offerings, add goat or sheep milk cheese (Rosary Goats, Duddleswell) and a washed rind cheese (Celtic Promise, Tornegus).

To allow the cheeses to be enjoyed at their best, bring them to room temperature for optimal flavour, so remember to take them out of the refrigerator up to two hours before serving.

Finally serve your cheeses with rustic bread, chutneys from our excellent selection and fresh fruit to complement the range of flavours.

*delivering excellence*



## Yoghurts

Yogurt is a delicious, quick, healthy and nutritious snack, which is an excellent source of calcium, protein and other key nutrients.

We offer a comprehensive range of yogurts including;

- ✓ 2kg and 5kg catering tubs of Greek and Natural yogurt
- ✓ Individual pots of branded fruit corners, light yogurts and rice
- ✓ Longlife Yogurts in Individual pots
- ✓ Fromage Frais
- ✓ Yogurt Drinks
- ✓ Organic Yogurts in 1kg and individual formats.

We also work with a number of small farmhouse yogurt producers to provide a range of wholesome, traditionally produced yogurt, made with the best quality raw ingredients, in a number of formats;

- ✓ Luxury Individual Yogurts , Low Fat Individual Yogurts and 4.8kg containers of Flavoured yogurts from Devon
  - ✓ Individual 5kg and 125g Natural and Fruit Flavoured yogurts from West Sussex
  - ✓ Luxury Individual Yogurts in Glass Jars from East Sussex.

*next day delivery*



## Eggs

We insist that all our shell eggs meet the advanced industry standard "Laid in Britain" which ensures the highest degree of flock welfare. Similarly, Freedom Farm supply a number of our free-range products; one of the few producers to be RSPCA approved. To complete the egg range we also stock:

- ✓ Duck eggs
- ✓ Quail eggs
- ✓ Hard boiled eggs, now also available as free-range.

For convenience; our pasteurised liquid egg range is now available in both standard and & free-range variants:

- ✓ Whole Egg
- ✓ Egg White
- ✓ Egg Yolk.





## Juices & Smoothies

Fruit juices and smoothies are a tremendous source of vitamin and minerals and can contribute significantly to a healthy diet.

We offer an extensive range, from premium 100% freshly squeezed juices and fantastic smoothies made from a blend of fresh juices and purees using juicy ripe fruit, to longlife juices in 1 litre and individual portion packs. We also offer specialist juices such as Pomegranate and Prune Juice. Our range includes;

- ✓ Freshly Squeezed Juices 2.27 litre & 250ml
- ✓ UHT Juices 1 litre & 200ml
- ✓ Fresh Smoothies 250ml
- ✓ Longlife Pure juices in both glass and plastic bottles 250ml
- ✓ Kulana and Splash juices.



## Water

We take our responsibilities to the environment seriously at West Horsley Dairy and are particularly pleased to offer our customers Life Natural Water. Life is bottled water with a difference as at its heart is a simple promise. For every litre you drink, Life promises to fund the delivery of at least a litre of clean drinking water to a developing world community. Life Water is available in plastic bottles in a variety of pack formats.

We also offer Decantae Natural Mineral Water which is bottled at source in the Snowdonia foothills after it has bubbled through layers of rock strata laid down over 400 million years ago. It has low minerals and salts as they are naturally filtered by the mountains to provide one of the most clean and healthy waters available today. This is available in glass bottles and individual plastic bottles.

For customers requiring large or individual glass bottles we offer the elegant Elan Natural water, a delightful pure water from deep in the Welsh hills.

*delivering excellence*





## Pantry

Over the years we have developed a comprehensive selection of store cupboard products and fine foods. With orders able to be placed until 11pm for next day delivery we can also help with any last minute requirements. The range includes;

- ✓ Mayonnaise
- ✓ Tinned vegetables and fruits
- ✓ Cooked Meats and Bacon
- ✓ Chilled Chips
- ✓ Cooking Oil
- ✓ Chutneys
- ✓ Soups
- ✓ Mediterranean Vegetables.

## Bread

Our extensive range of breads and morning goods are sourced predominantly from bakeries in Surrey, Berkshire and Oxfordshire. We offer premium branded breads and rolls as well as handcrafted high quality specialty breads from smaller family owned bakeries. Our range includes;

- ✓ Sliced Bread, Fine Lady and Kingsmill brands
- ✓ Speciality Breads including Bloomers, Baguettes, French sticks and Ciabatta (Speciality breads and morning goods have a noon cut off time for next day delivery)
- ✓ Rolls, Baps, Wraps and Pitta bread
- ✓ Muffins, Crumpets, Tea cakes and pastries.



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# CMI Certificate

Assessment Date:

Next Assessment Due:

Certificate No:  
A03508

Date Certificate Issued:



## Certificate of Conformity

Higher Level

Awarded to:  
**West Horsley Dairy**

Unit 1 Kingsway Business Park  
Forsyth Road  
Sheerwater, Woking  
Surrey, GU21 5SF

Standard:  
**CMi Certification Standard for Food Wholesaling, Storage and Distribution**

Scope:  
**The receipt, storage, wholesale and distribution of chilled and ambient products**

Exclusions:  
**None**

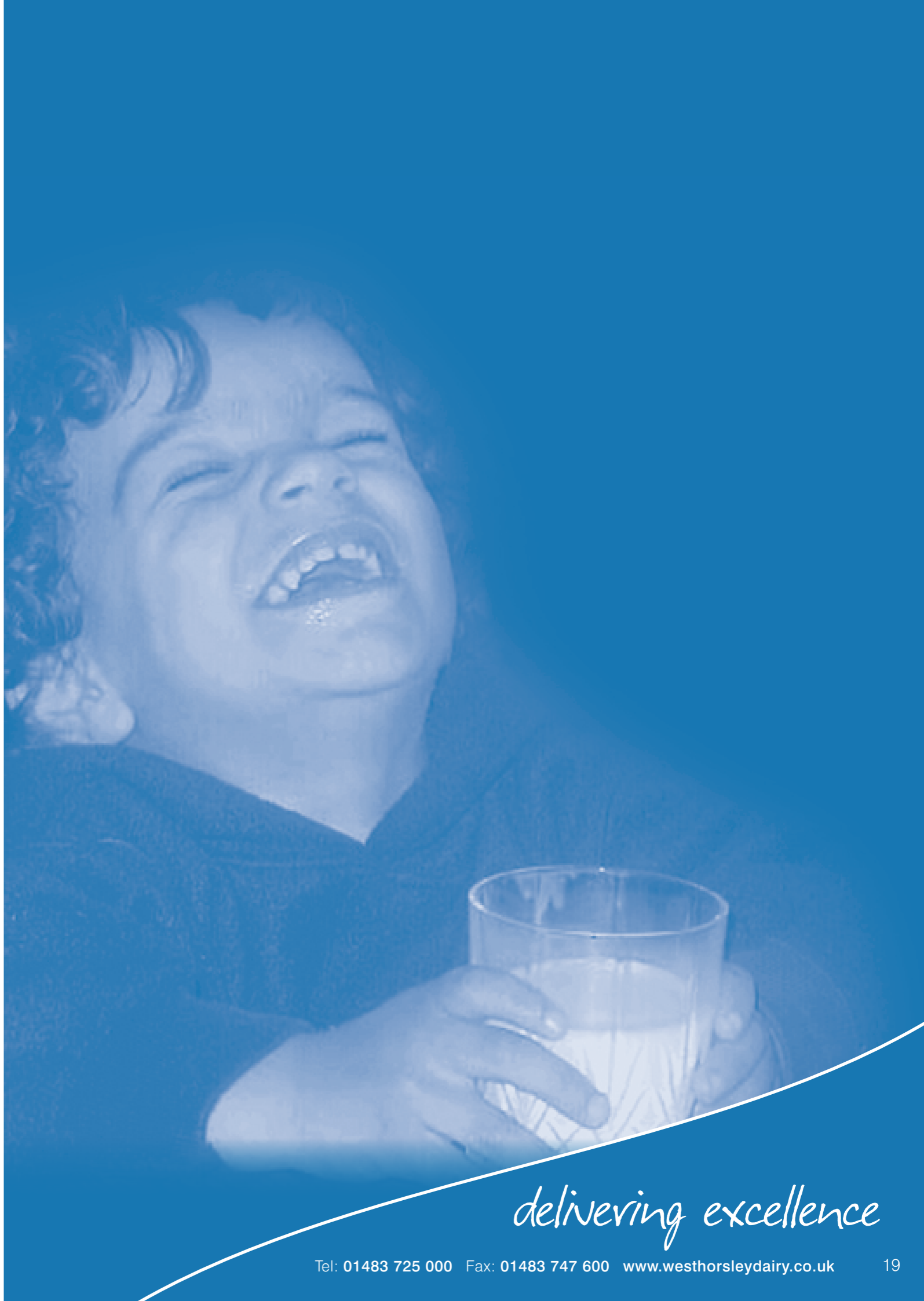
Signed on behalf of CMi Certification Ltd



Managing Director



This certificate is the property of NSF-CMi Certification Ltd and must be returned immediately on request. To check its validity write to NSF-CMi Certification Ltd, Hanborough Business Park, Long Hanborough, Oxon OX29 8SJ, UK. E-mail: enquiries@nsf-cmicertification.com



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# West Horsley Dairy



## Head Office & Depots

### **West Horsley Dairy**

Unit 1,  
Kingswey Business Park,  
Forsyth Road,  
Sheerwater, Woking,  
Surrey GU21 5SF

Tel: **01483 725 000**

Fax: **01483 747 600**

**[www.westhorsleydairy.co.uk](http://www.westhorsleydairy.co.uk)**

### **Also at:**

Unit 1,  
The Triton Centre,  
Abbey Park Industrial Park,  
Romsey,  
Hampshire SO51 9DQ

Tel: **01483 725 000**

Fax: **01483 747 600**

## Sales

Catherine Colton **07831 768 966**  
**[catherine@westhorsleydairy.co.uk](mailto:catherine@westhorsleydairy.co.uk)**

Martin Botteley **07780 661 224**  
**[martin@westhorsleydairy.co.uk](mailto:martin@westhorsleydairy.co.uk)**

David Manser **07780 666 051**  
**[david.manser@westhorsleydairy.co.uk](mailto:david.manser@westhorsleydairy.co.uk)**

Martin Lavender **07789 880 250**  
**[martin.lavender@westhorsleydairy.co.uk](mailto:martin.lavender@westhorsleydairy.co.uk)**

Chris Newsome **07584 055 858**  
**[chris@westhorsleydairy.co.uk](mailto:chris@westhorsleydairy.co.uk)**